

VICOM - Virginia Integrated Communication**VITA Contract # VA-210625-VICC****Audio Video Products & Services**

MANUFACTURER	PRODUCT CATEGORY	DISCOUNT FROM MSRP PRICING- Government	DISCOUNT FROM MSRP PRICING - Education	Pricing URL
ACE Backstage	All Products	20%	20%	vicom-corp.com/vita/pricing
ADC	All Products	5%	5%	vicom-corp.com/vita/pricing
Adtran	All Products	2%	2%	vicom-corp.com/vita/pricing
AKG	All Products	37%	37%	vicom-corp.com/vita/pricing
Alesis	All Products	20%	20%	vicom-corp.com/vita/pricing
Allen & Heath	All Products	15%	15%	vicom-corp.com/vita/pricing
AMX	Control Systems	20%	20%	vicom-corp.com/vita/pricing
AMX	All Products Except Control	29%	29%	vicom-corp.com/vita/pricing
Analog Way	All Products	16%	16%	vicom-corp.com/vita/pricing
Anchor	All Products	10%	10%	vicom-corp.com/vita/pricing
Apple	All Products	0%	0%	vicom-corp.com/vita/pricing
Ashly	All Products	22%	22%	vicom-corp.com/vita/pricing
Atlas Soundolier	All Products	25%	25%	vicom-corp.com/vita/pricing
Audio Technica	All Products	20%	20%	vicom-corp.com/vita/pricing
Audix	All Products	22%	22%	vicom-corp.com/vita/pricing
Aurora	All Products	12%	12%	vicom-corp.com/vita/pricing
AutoPatch	All Products	10%	10%	vicom-corp.com/vita/pricing
Avaya Cloud Offerings	AV Conferencing &	2%	2%	vicom-corp.com/vita/pricing
Aver	All Products	2%	2%	vicom-corp.com/vita/pricing
Aviom	All Products	16%	16%	vicom-corp.com/vita/pricing
Barco	Projectors, Displays, Video Walls	23%	23%	vicom-corp.com/vita/pricing
Barco	Clickshare C Series Products	3%	3%	vicom-corp.com/vita/pricing
Barco	Clickshare X Series and Clickshare	5%	5%	vicom-corp.com/vita/pricing
BEI	All Products	18%	18%	vicom-corp.com/vita/pricing
BiAmp	All Products	25%	25%	vicom-corp.com/vita/pricing
BlackMagic	All Products	10%	10%	vicom-corp.com/vita/pricing
Blonder Tongue	All Products	5%	5%	vicom-corp.com/vita/pricing
Bosch	All Products	20%	20%	vicom-corp.com/vita/pricing
Boxlight	All Products	10%	10%	vicom-corp.com/vita/pricing
BrightSign	All Products	10%	10%	vicom-corp.com/vita/pricing
Broadcast Pix	All Products	12%	12%	vicom-corp.com/vita/pricing
BSS	All Products	14%	14%	vicom-corp.com/vita/pricing
CablesToGo	All Products	25%	25%	vicom-corp.com/vita/pricing
CAD	All Products	20%	20%	vicom-corp.com/vita/pricing
Cambridge/BiAmp Sound	All Products	10%	10%	vicom-corp.com/vita/pricing
Casio	All Products	12%	12%	vicom-corp.com/vita/pricing
Casio	All Products	12%	12%	vicom-corp.com/vita/pricing
CELabs	All Products	20%	20%	vicom-corp.com/vita/pricing
Chief Mfg (LeGrand AV)	All Products	18%	18%	vicom-corp.com/vita/pricing
CIS	All Products	2%	2%	vicom-corp.com/vita/pricing
Cisco	AV Conferencing &	8%	8%	vicom-corp.com/vita/pricing
Cisco Services	Software/Support Products	1%	1%	vicom-corp.com/vita/pricing
Clear Touch	All Products	20%	20%	vicom-corp.com/vita/pricing

MANUFACTURER	PRODUCT CATEGORY	DISCOUNT FROM MSRP PRICING - Government	DISCOUNT FROM MSRP PRICING - Education	Pricing URL
Clearone	All Products	15%	15%	vicom-corp.com/vita/pricing
Clock Audio	All Products	22%	22%	vicom-corp.com/vita/pricing
Commscope (previously AMP)	All Products	10%	10%	vicom-corp.com/vita/pricing
Community	All Products	15%	15%	vicom-corp.com/vita/pricing
Contemporary Research	All Products	10%	10%	vicom-corp.com/vita/pricing
Crestron	All Products Except Flex	33%	33%	vicom-corp.com/vita/pricing
Crestron Flex	All Products	10%	10%	vicom-corp.com/vita/pricing
Crown	All Products	25%	25%	vicom-corp.com/vita/pricing
Cybertouch	All Products	15%	15%	vicom-corp.com/vita/pricing
Da-Cappo	All Products	20%	20%	vicom-corp.com/vita/pricing
Daktronics	All Products	3%	3%	vicom-corp.com/vita/pricing
Da-Lite	All Products	17%	17%	vicom-corp.com/vita/pricing
DaLite (LeGrand AV)	All Products Except	17%	17%	vicom-corp.com/vita/pricing
Da-Lite (LeGrand AV)	All Non-Furniture Products	20%	20%	vicom-corp.com/vita/pricing
Danley	All Products	15%	15%	vicom-corp.com/vita/pricing
Data Video	All Products	10%	10%	vicom-corp.com/vita/pricing
DBX	All Products	15%	15%	vicom-corp.com/vita/pricing
Dell	All Products	10%	10%	vicom-corp.com/vita/pricing
Denon/Marantz	All Products	16%	16%	vicom-corp.com/vita/pricing
Digital Projection	All Products	10%	10%	vicom-corp.com/vita/pricing
Draper	All Products	22%	22%	vicom-corp.com/vita/pricing
Elmo	All Products	15%	15%	vicom-corp.com/vita/pricing
Epson	All Product Lines Exept Large	3%	3%	vicom-corp.com/vita/pricing
Epson	Large Venue Projectors	20%	20%	vicom-corp.com/vita/pricing
Ergotron	All Products	10%	10%	vicom-corp.com/vita/pricing
EV	All Products	15%	15%	vicom-corp.com/vita/pricing
Exact	All Products	12%	12%	vicom-corp.com/vita/pricing
Extreme Networks	AV Related Switches and Network	20%	20%	vicom-corp.com/vita/pricing
Extron	All Products	30%	30%	vicom-corp.com/vita/pricing
Forbes	All Products	12%	10%	vicom-corp.com/vita/pricing
Fortinet	AV Related Switches and Network	10%	10%	vicom-corp.com/vita/pricing
Front Row	All Products	10%	10%	vicom-corp.com/vita/pricing
FSR	All Products	10%	10%	vicom-corp.com/vita/pricing
FSR	All Products	10%	10%	vicom-corp.com/vita/pricing
Gator	All Products	20%	20%	vicom-corp.com/vita/pricing
Google Meet Hardware	All Products	2%	2%	vicom-corp.com/vita/pricing
H.S.A.	All Products	12%	12%	vicom-corp.com/vita/pricing
HaiVision	All Products	5%	5%	vicom-corp.com/vita/pricing
Hall Reasearch Tech	All Products	10%	10%	vicom-corp.com/vita/pricing
HAS	All Products	12%	12%	vicom-corp.com/vita/pricing
Hear	All Products	18%	18%	vicom-corp.com/vita/pricing
Hosa	All Products	12%	12%	vicom-corp.com/vita/pricing
Huddly Cameras	All Products	8%	8%	vicom-corp.com/vita/pricing
Icon	All Products	15%	15%	vicom-corp.com/vita/pricing
InFocus	All Products	10%	10%	vicom-corp.com/vita/pricing

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Inogeni	All Products	5%	5%	vicom-corp.com/vita/pricing
Intelisys Cloud Offerings	All Products	2%	2%	vicom-corp.com/vita/pricing
Interlink	All Products	10%	10%	vicom-corp.com/vita/pricing
JBL Professional	All Products	25%	25%	vicom-corp.com/vita/pricing
Juniper	All Products	5%	5%	vicom-corp.com/vita/pricing
Ken-A-Vision	All Products	10%	10%	vicom-corp.com/vita/pricing
Ken-A-Vision sche A	All Products	10%	10%	vicom-corp.com/vita/pricing
Ken-A-Vision sche B	All Products	1%	1%	vicom-corp.com/vita/pricing
Kramer	All Products	17%	17%	vicom-corp.com/vita/pricing
KSI	All Products	33%	33%	vicom-corp.com/vita/pricing
Lexicon	All Products	18%	18%	vicom-corp.com/vita/pricing
Lexicon	All Products	18%	18%	vicom-corp.com/vita/pricing
LG	All Products	10%	10%	vicom-corp.com/vita/pricing
Liberty	All Products	18%	18%	vicom-corp.com/vita/pricing
Lightronics	All Products	10%	10%	vicom-corp.com/vita/pricing
Lightspeed	All Products	9%	9%	vicom-corp.com/vita/pricing
Lightware	All Products	5%	5%	vicom-corp.com/vita/pricing
Listec	All Products	10%	10%	vicom-corp.com/vita/pricing
Listen	All Products	12%	12%	vicom-corp.com/vita/pricing
Logitech Video Conferencing Products	All Products	3%	3%	vicom-corp.com/vita/pricing
Lowell	All Products	10%	10%	vicom-corp.com/vita/pricing
Lutron	All Products	10%	10%	vicom-corp.com/vita/pricing
Magic Box	All Products	10%	10%	vicom-corp.com/vita/pricing
AV Related Manufacturers not listed	All Products	2%	2%	vicom-corp.com/vita/pricing
Marshall	All Products	15%	15%	vicom-corp.com/vita/pricing
Martin Audio	All Products	10%	10%	vicom-corp.com/vita/pricing
MediaVision Hardware	All Products	10%	10%	vicom-corp.com/vita/pricing
MediaVision Services	All Products	0%	0%	vicom-corp.com/vita/pricing
MediaVision Software	All Products	0%	0%	vicom-corp.com/vita/pricing
Mersive	All Products	12%	12%	vicom-corp.com/vita/pricing
Midas	All Products	10%	10%	vicom-corp.com/vita/pricing
Middle Atlantic (LeGrand AV)	All Products	30%	30%	vicom-corp.com/vita/pricing
Mystery	All Products	12%	12%	vicom-corp.com/vita/pricing
Mystery Floorboxes	All Products	12%	12%	vicom-corp.com/vita/pricing
Nady	All Products	15%	15%	vicom-corp.com/vita/pricing
NEC	All products other than E Series	15%	15%	vicom-corp.com/vita/pricing
NEC	E Series Displays	5%	5%	vicom-corp.com/vita/pricing
Netgear AV Related Switches	All Products	2%	2%	vicom-corp.com/vita/pricing
Neutrik	All Products	1%	1%	vicom-corp.com/vita/pricing
New Line	All Products	25%	25%	vicom-corp.com/vita/pricing
Nigel B Design	All Products	10%	10%	vicom-corp.com/vita/pricing
Nippurra	All Products	10%	10%	vicom-corp.com/vita/pricing
NTI	All Products	5%	5%	vicom-corp.com/vita/pricing
OWI	Audio Speakers	12%	12%	vicom-corp.com/vita/pricing
OWI	Multimedia Development	12%	12%	vicom-corp.com/vita/pricing

MANUFACTURER	PRODUCT CATEGORY	DISCOUNT FROM MSRP PRICING- Government	DISCOUNT FROM MSRP PRICING - Education	Pricing URL
Panasonic	Broadcast TV (Switcher)	10%	10%	vicom-corp.com/vita/pricing
Panasonic	All Projectors (other than	25%	25%	vicom-corp.com/vita/pricing
Panasonic	Portable Projectors	10%	10%	vicom-corp.com/vita/pricing
Panasonic	Flat Panel Displays	8%	8%	vicom-corp.com/vita/pricing
Panasonic	Interactive Displays	10%	10%	vicom-corp.com/vita/pricing
Panduit	All Products	10%	10%	vicom-corp.com/vita/pricing
PDR Mounts	All Products	8%	8%	vicom-corp.com/vita/pricing
Peerless	All Products	11%	11%	vicom-corp.com/vita/pricing
Pexip	All Products	8%	8%	vicom-corp.com/vita/pricing
Planar	All Products	10%	10%	vicom-corp.com/vita/pricing
HP/Poly Cloud Offerings	All Products	2%	2%	vicom-corp.com/vita/pricing
HP/Poly Room Conferencing Systems	All Products	5%	5%	vicom-corp.com/vita/pricing
Presonus	All Products	14%	14%	vicom-corp.com/vita/pricing
ProCo	All Products	21%	21%	vicom-corp.com/vita/pricing
Production Intercom	All Products	12%	12%	vicom-corp.com/vita/pricing
Projection Design	Large Venue Projectors	25%	25%	vicom-corp.com/vita/pricing
Projection Design	Portable Projectors & All Other	10%	10%	vicom-corp.com/vita/pricing
Prompter People	All Products	10%	10%	vicom-corp.com/vita/pricing
Qomo	Large Format Monitor-LCD/LED	8%	8%	vicom-corp.com/vita/pricing
Qomo	All other Products	20%	20%	vicom-corp.com/vita/pricing
QSC	All Products Except Speakers	15%	15%	vicom-corp.com/vita/pricing
QSC	Audio Speakers	10%	10%	vicom-corp.com/vita/pricing
Rane	All Products	15%	15%	vicom-corp.com/vita/pricing
Rapco	All Products	5%	5%	vicom-corp.com/vita/pricing
Raxxess	All Products	24%	24%	vicom-corp.com/vita/pricing
RDL	All Products	1%	1%	vicom-corp.com/vita/pricing
Revolabs	All Products	10%	10%	vicom-corp.com/vita/pricing
RGB Spectrum	All Products	12%	12%	vicom-corp.com/vita/pricing
Ring Central Conferencing	All Products	2%	2%	vicom-corp.com/vita/pricing
Rolls	All Products	12%	12%	vicom-corp.com/vita/pricing
Samson	All Products	12%	12%	vicom-corp.com/vita/pricing
Samsung	All Products	10%	10%	vicom-corp.com/vita/pricing
Samsung	All Products	10%	10%	vicom-corp.com/vita/pricing
Sennheiser	All Products	15%	15%	vicom-corp.com/vita/pricing
Sharp NEC	All Products	8%	8%	vicom-corp.com/vita/pricing
Shure	All Products except Audio Mixers	23%	23%	vicom-corp.com/vita/pricing
Shure	Audio Mixers	20%	20%	vicom-corp.com/vita/pricing
Sierra	All Products	17%	17%	vicom-corp.com/vita/pricing
Smart Technologies	All Products	10%	10%	vicom-corp.com/vita/pricing
Sony Displayss & Projectors	All Products	10%	10%	vicom-corp.com/vita/pricing
Sound Control Tech	All Products	12%	12%	vicom-corp.com/vita/pricing
Sound Tube	All Products	20%	20%	vicom-corp.com/vita/pricing
Soundcraft	All Products	15%	15%	vicom-corp.com/vita/pricing
Spectrum	All Products	39%	39%	vicom-corp.com/vita/pricing
Spectrum Furniture	All Products	39%	39%	vicom-corp.com/vita/pricing
Spinetix	All Products	8%	8%	vicom-corp.com/vita/pricing

MANUFACTURER	PRODUCT CATEGORY	DISCOUNT FROM MSRP PRICING- Government	DISCOUNT FROM MSRP PRICING - Education	Pricing URL
Status Solutions	All Products	10%	10%	vicom-corp.com/vita/pricing
Stewart Screens	All Products	15%	15%	vicom-corp.com/vita/pricing
Stewart	All Products	15%	15%	vicom-corp.com/vita/pricing
Surgex	All Products	14%	14%	vicom-corp.com/vita/pricing
SVSI	All Products	5%	5%	vicom-corp.com/vita/pricing
Switchcraft	All Products	1%	1%	vicom-corp.com/vita/pricing
Symetrix	All Products	18%	18%	vicom-corp.com/vita/pricing
Tascam	All Products	21%	21%	vicom-corp.com/vita/pricing
Tightrope	All Products	5%	5%	vicom-corp.com/vita/pricing
TOA	All Products	33%	33%	vicom-corp.com/vita/pricing
Toner	All Products	5%	5%	vicom-corp.com/vita/pricing
Tripp Lite	All Products	10%	10%	vicom-corp.com/vita/pricing
TV-One	All Products	5%	5%	vicom-corp.com/vita/pricing
Vaddio (LeGrand AV)	All Products	17%	17%	vicom-corp.com/vita/pricing
Valcom	All Products	12%	12%	vicom-corp.com/vita/pricing
VFI (AFV)	All Products	26%	26%	vicom-corp.com/vita/pricing
Videssence	All Products	10%	10%	vicom-corp.com/vita/pricing
Viewcast	All Products	5%	5%	vicom-corp.com/vita/pricing
Viewsonic	Displays	10%	10%	vicom-corp.com/vita/pricing
Vivitek	Portable& Ultra Portable	12%	12%	vicom-corp.com/vita/pricing
Vivitek	All other Projection Products	20%	20%	vicom-corp.com/vita/pricing
Vivitek	Digital Signage Products	8%	8%	vicom-corp.com/vita/pricing
VuTec Screens	Projection Screen	5%	5%	vicom-corp.com/vita/pricing
West Penn	All Products	10%	10%	vicom-corp.com/vita/pricing
Windy City Wiring	All Products	10%	10%	vicom-corp.com/vita/pricing
Winsted	All Products	12%	12%	vicom-corp.com/vita/pricing
Wireless Computing	All Products	12%	12%	vicom-corp.com/vita/pricing
Wiremold (LeGrand AV)	All Products	10%	10%	vicom-corp.com/vita/pricing
Wolfvision	All Products	18%	18%	vicom-corp.com/vita/pricing
Xantech	All Products	20%	20%	vicom-corp.com/vita/pricing
ZeeVee	All Products	10%	10%	vicom-corp.com/vita/pricing
Zoom Cloud Offerings	All Products	2%	2%	vicom-corp.com/vita/pricing
Zoom Room Hardware	All Products	10%	10%	vicom-corp.com/vita/pricing
8x8 Cloud Offerings	AV Conferencing &	2%	2%	vicom-corp.com/vita/pricing
Other Brands/Products Lot listed	Varies by manufacturer	2-15%	2-15%	vicom-corp.com/vita/pricing